



Solar Energy | Car Charging | Backup Systems



Where it all started...

My name is Richard Patterson, (that's me in the picture) the owner and operator of eFlow Energy, a family-owned solar energy business.

IN 1977 MY WORLD CHANGED...

Sporting a pair of Chucks and my Led Zeppelin T-shirt and in line for the third time to see Star Wars. Neon lights flickered on and I pondered for the first time as the sun set how sunlight not only allowed me to see but kept me warm while standing in line that chilly autumn evening.



After college I worked as a heating, ventilation, and air conditioning specialist, then went on to become one of the head HVAC technicians at the Lawrence Berkeley National Laboratory.

THEN THE WORLD CHANGED...

In 2001 solar power started to come into its own— that was when I decided to start my own company allowing me to live life on my own terms. And while doing so, help other people discover the same offering of what a solar energy alternative would provide them.

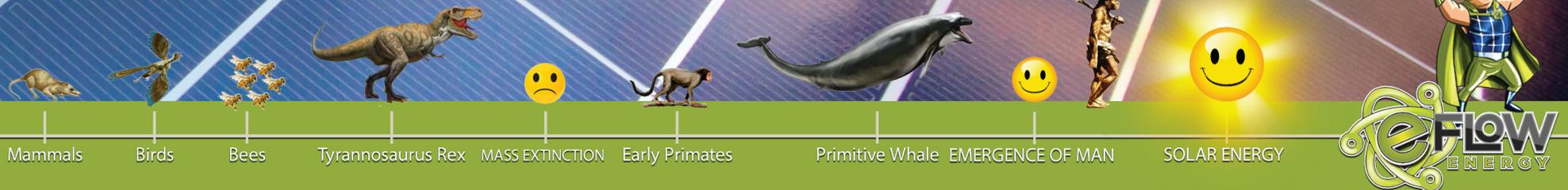


“e”nvisioning

Our reputation is built on quality of service. In part because we are a local family-owned company with a commitment to integrity — but also having heard far too many horror stories about people getting burned by “big box” companies who hurried their clients through the process.

Our efforts are to develop lasting trusting relationships with our customers. And even more, to empower them with a knowledge of what solar is and what it can do for them. Solar also provides a tremendous opportunity to put money back in your pocket.

Working with  you'll have the peace of mind knowing that we'll work harder and smarter for your business. And that you can count on us to give you the system you need and not the one we want you to buy. Like yourselves, and other auto dealerships our efforts are also to build a legacy. One built on integrity and conscientious efforts that earn a living while helping those around us.



Looking to start small and expand in the future?



“Nothing is too wonderful to be true, if it is consistent with the laws of nature...”

When Michael Faraday spoke those words he likely had already envisioned the development of a transportation system that would not only revolutionize transportation but perhaps even save our environment.

“Called the “father of electricity” along with Nikola Tesla and Thomas Edison, he invented the first electric motor, built the first electric generator and paved the way for our mechanized age.

Our intention and fervent hope in meeting with you is to pave the way and develop a lasting working relationship. We look to partner with your dealership to help serve the energy needs for you and your customers.

Our eCharge Level 2 Solution lets you do just that.

With load balancing enabled, you can connect multiple stations, put one in charge (the Hub), and optimize your energy usage by allowing your stations to communicate their activity and distribute available energy accordingly.



Accommodating additional vehicles is easy by dynamically pausing and cycling active charging sessions. This is designed to help avoid over-capacity fees and expensive main electric panel upgrades.

With Time-Of-Use rates in mind, Level 2 Chargers prevent overcapacity by peak shaving. This puts a cap on your energy usage during peak times to avoid high utility costs and sets up smart scheduling to participate in demand response events.

(Level 3) DC Fast Charging Stations.

The future is here. Will you be ready? With several EV models boasting larger batteries and extended ranges on the horizon the need for infrastructure upgrades continues to grow. In order to adopt the next generation of electric transportation we will need more fast charging points with higher power demands. With our Level 3 Fast Chargers, secure all the benefits of Level 2 and slash your charging time in half.



eSolution Program

“Destiny guides our fortunes more favorably than we could have expected...” — Don Quixote

As electric vehicle sales continue to climb, the installation of car charging stations and the impact it has upon your electricity bill becomes a necessary burden, but it doesn't have to be. With no upfront costs, our eSolution Program can offset the additional utility cost with a self-perpetuating energy plan that will lead to tens of thousands of dollars saved each year. Ask us about our eSolution Program and let us design you the solution that fits your needs.

We'll not only save you a boat load of money but put power in your hands.
Did we say boat load... we meant car load.



In Brightest Day, in Blackest Night...



What we do is electrifying...

Now on the cusp of an industry revolution, with more and more "e"nviromentally friendly alternatives in our daily lives— you have the opportunity not only to save money but make a brand culture statement. One that can and will have tremendous impact on not only your bottom line but help promote your dealership into a business leadership role in Northern California.

So with that I want to suggest the aggressive pursuit of this proposed endeavor. With the window of opportunity narrowing, if we wait too long, while you'll certainly still save money, we might lose the brand advertising and public relations opportunities.

Your kind considerations of this bid is appreciated.

Sincerely,

Richard S Patterson

Richard S. Patterson

